



Town of Knightdale

Staff Report

Title: Knightdale LEC Security Vendor
Contract Award

Staff : Phillip Bunton, PW Director

Date: July 16, 2025

Asst. Town Manger Signature: DMT

Town Manager Signature: WRS

BACKGROUND INFORMATION

- To best protect the officers and maintain accreditation standards, the Town of Knightdale Law Enforcement Center project requires a significant investment in security infrastructure. This infrastructure includes cameras, both surveillance and security, badging, and other devices. This technology must also integrate with existing Town infrastructure to provide seamless access to Town Staff. Town Staff met with our current security vendor BFPE to scope out hardware, software and installation services that meet the Town's needs. This contract was accounted for in the overall project budget.

SUMMARY

- The Applicable NC GS is 143- 129.6 and .8
 - Purchases of apparatus, supplies, materials, or equipment when: (i) performance or price competition for a product are not available; (ii) a needed product is available from only one source of supply; or (iii) standardization or compatibility is the overriding consideration. Notwithstanding any other provision of this section, the governing board of a political subdivision of the State shall approve the purchases listed in the preceding sentence prior to the award of the contract.
 - Purchase of information technology goods and services. (a) In recognition of the complex and innovative nature of information technology goods and services and of the desirability of a single point of responsibility for contracts that include combinations of purchase of goods, design, installation, training, operation, maintenance, and related services, a political subdivision of the State may contract for information technology, as defined in G.S. 143B- 1320, using the procedure set forth in this section, in addition to or instead of any other procedure available under North Carolina law. (b) Contracts for information technology may be entered into under a request for proposals procedure that satisfies the following minimum requirements: (1) Notice of the request for proposals shall be given in accordance with G.S. 143- 129(b). (2) (c) Contracts shall be awarded to the person or entity that submits the best overall proposal as determined by the awarding authority. Factors to be considered in awarding contracts shall be identified in the request for proposals. The awarding authority may use procurement methods set forth in G.S. 143- 135.9 in developing and evaluating requests for proposals under this section. The awarding authority may negotiate with any proposer in



Town of Knightdale

Staff Report

order to obtain a final contract that best meets the needs of the awarding authority. Negotiations allowed under this section shall not alter the contract beyond the scope of the original request for proposals in a manner that: (i) deprives the proposers or potential proposers of a fair opportunity to compete for the contract; and (ii) would have resulted in the award of the contract to a different person or entity if the alterations had been included in the request for proposals.

- The Town of Knightdale has met the requirements for these general statutes.

RECOMMENDED ACTION

- Award the Knightdale Law Enforcement Center Security Vendor contract to BFPE Inc. and authorize the Town Manager to execute the contract in the amount of \$199,383.00 with an additional \$15,000 contingency amount.